



# The Fiscal Condition of Albany County for the Year 2017

Presented May 14, 2018 by  
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# IMPACT UPON RESULTS FOR 2017

- Positive factors:
  - Overall positive result of operations is \$1.8M
  - Surplus (undesignated fund balance) at \$46.3 million
  - Sales tax revenues to County up by \$627 thousand (saved by very strong Christmas season)

# IMPACT UPON RESULTS FOR 2017

- Positive factors (continued):
  - NYS aid increased by \$4.1 million
  - Economic assistance down by \$2.4 million
  - Albany County Nursing Home required \$0 transfer \$4.3 million improvement from 2016

# IMPACT UPON RESULTS FOR 2017

- Negative Factors:
  - Expenditures grew by \$8.5million while revenues only grew \$0.135 million
  - Property taxes collected down by \$408 thousand
  - Hotel Occupancy Taxes down by \$528 thousand and will be worse in 2018 due proposed Home Rule legislation
  - Departmental revenues down by \$5.5 million
  - Personal Services up by \$3.6 million

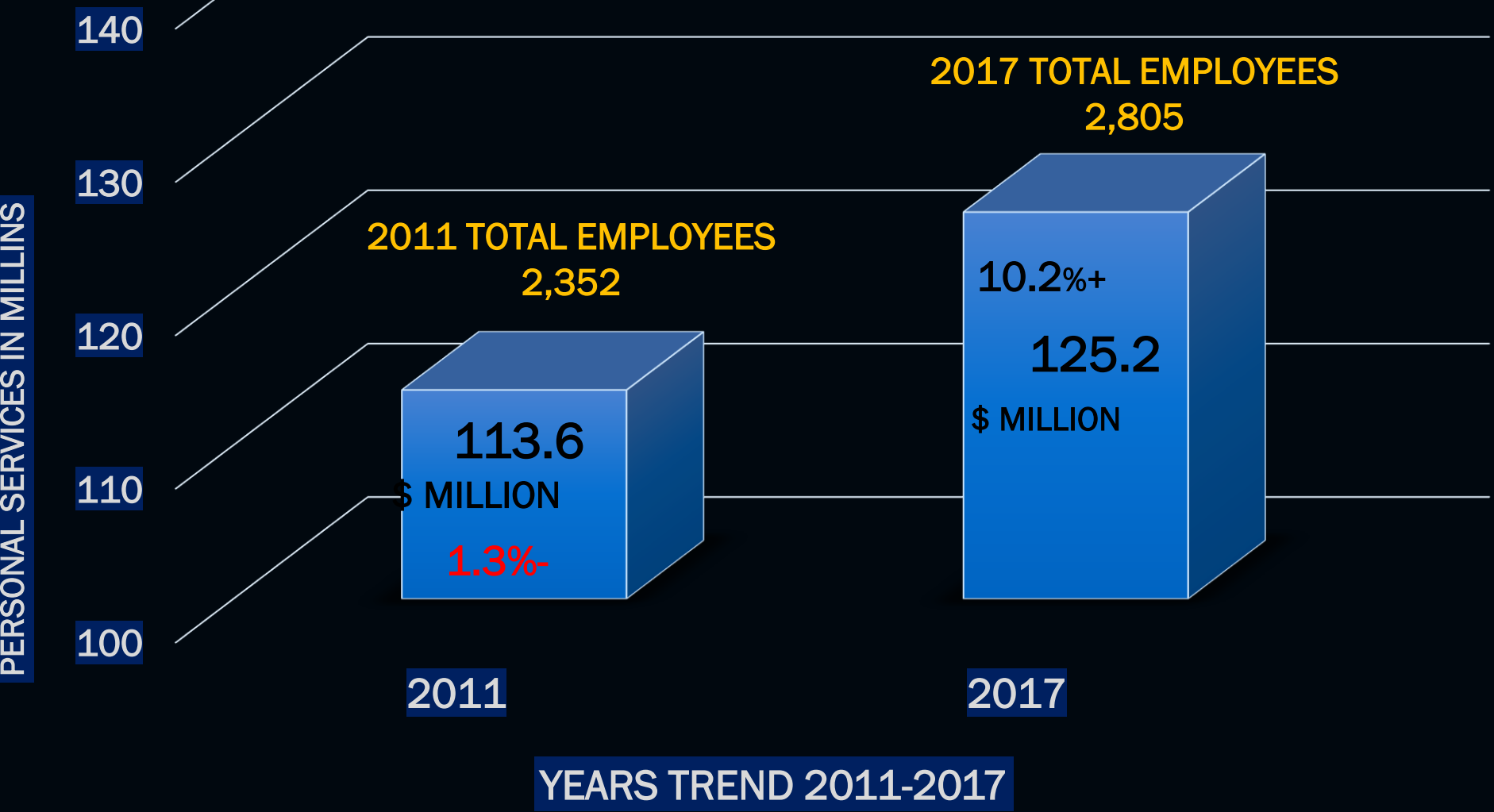
# IMPACT UPON RESULTS FOR 2017

- Negative Factors (continued):
  - Medicaid up by \$1.8 million
  - Jail up by \$2.7 million
  - Health insurance up by \$6.5 million
  - Education up by \$3.2 million
  - Employee benefits up by \$2.2 million

# TRENDS TO BE CONCERNED ABOUT

- Jail 2011 \$30.5 million increased to \$34.3 million in 2017 with reduced occupancy - Consider opportunity to convert some beds to opioid treatment facility if Department of Corrections allows
- Medicaid 2011 \$63.5 and 2017 \$67.4 million – Consider waiver program to move healthy recipients to County’s health insurance
- Retirement in 2011 \$14.1 million increased to \$21.9 million in 2017 – Consider early retirement return to work part time option
- Personal Services \$113.6 million in 2011 increased to \$125.2 million in 2017 – see above

**ALBANY COUNTY PERSONAL SERVICES  
EXPENDITURES TRENDING INCREASE  
11.6 MILLION AND 10.2%  
FROM YEARS 2011-2017  
19.2% INCREASE IN EMPLOYEE STAFF**



# TRENDS TO BE CONCERNED ABOUT

- Health Insurance grew from \$34.5 million in 2011 to \$52.5 million in 2017
- Employee benefits grew from \$42.6 million in 2011 to \$65.2 million in 2017
- Perception of business hostile environment



# REMEDIES TO CONSIDER

- Albany County Campaign Finance Reform- eliminate county elected officials from receiving donations from vendors, bidders and county employees
- Employee Albany County Recycling Co-operative
- Albany County Power District –Green Island model

# REMEDIES TO CONSIDER

- Sale of Times Union Center – over \$90 million taxpayer shortfall for debt service net of HOT revenues and SMG payments
- Health Insurance Article 47 Consortium – help smaller municipalities immediately

# IMPROVE THE STATE OF THE FISC IN ALBANY COUNTY

- There are numerous threats to the fiscal stability of Albany County; and there are many opportunities
- We must embrace Servant Leadership – don't be afraid to share power, put the needs of people first and develop policies that deliver performance at highest level
- Avoid history of bad business deals on real estate transactions
- Focus on true objective of County government – reducing poverty
- Build economic development plan that is not corporate welfare for the politically connected

# 2017 Results

# OVERALL COMPARISON 2016 VS 2017

Overall Comparison	2016	2017	Increase/(Decrease)
<b>EXCESS OF REVENUE, APPROPRIATION OF PRIOR YEAR FUND BALANCE AND OTHER SOURCES OVER EXPENDITURES, ENCUMBRANCES AND OTHER USES</b>	<b>5,490,982</b>	<b>1,761,095</b>	
<b>UNDESIGNATED FUND BALANCE</b>	<b>44,518,593</b>	<b>46,279,688</b>	<b>1,761,095</b>
<b>PERCENTAGE OF UNDESIGNATED FUND BALANCE TO TOTAL NET REVENUE</b>	<b>9.95%</b>	<b>10.35%</b>	
<b>TO TOTAL 2017 NET APPROPRIATIONS</b>	<b>9.79%</b>	<b>9.85%</b>	

# OVERALL COMPARISON 2016 VS 2017

Overall Comparison	2016	2017	Increase/(Decrease)
REVENUE	551,311,329	551,446,806	135,477
EXPENDITURES	541,129,773	549,615,101	8,485,328
EXCESS/(DEFICIT) OF REVENUE OVER EXPENDITURES	10,181,556	1,831,705	
PRIOR PERIOD ADJUSTMENT	(8,603)		

# TOTAL REVENUE

Total Revenue	2016	2017	Increase/ (Decrease)
TAX ITEMS	367,214,478	368,521,317	1,306,839
DEPARTMENTAL, INTERGOVERNMENTAL, MISCELLANEOUS	50,609,584	45,102,962	(5,506,622)
STATE AID	59,424,276	63,562,736	4,138,460
FEDERAL AID	72,976,800	72,864,285	(112,515)
TRANSFERS	1,086,191	1,395,506	309,315

# EXPENDITURES

Highlights	2016	2017	Increase/(Decrease)
Personal Services	121,635,631	125,221,324	3,585,693
MMIS	65,596,437	67,404,631	1,808,194
Family Assistance	19,202,066	20,016,143	814,077
Safety Net	13,125,410	12,817,190	(308,220)



# EXPENDITURES

Highlights	2016	2017	Increase/(Decrease)
Jail	31,592,910	34,317,647	2,724,737
Retirement	22,168,678	21,956,205	(212,473)
Health Insurance	45,931,338	52,458,384	6,527,046
Transfer Residential Health Care	4,313,480	----	(4,313,480)

# TOTAL EXPENDITURES

Total Expenditures	2016	2017	Increase/(Decrease)
General Government	142,283,473	143,065,359	781,886
Education	25,543,669	28,723,760	3,180,091
Public Safety	58,000,335	60,978,517	2,978,182
Health	30,808,182	30,333,568	(474,614)
Transportation	1,242,665	1,233,466	(9,199)
Economic Assistance & Opportunity	185,220,926	182,801,081	(2,419,845)

# TOTAL EXPENDITURES

Total Expenditures	2016	2017	Increase/(Decrease)
Culture & Recreation	553,695	1,155,188	601,493
Home & Community Services	3,112,392	2,820,462	(291,930)
Employee Benefits	62,988,069	65,226,053	2,237,984
Transfers	31,376,366	33,277,647	1,901,281



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